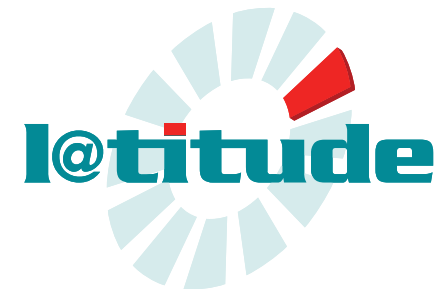# HOCHIKI

World Class Leaders in Fire Detection Since 1918

Authorized Dealer

FireNET Plus®

l@titude

Beneifits

- ✓ **No Quota – more you buy the higher the discounts**
- ✓ **No Minimum Inventory to Buy**
- ✓ **No Costs for Marketing Materials**
- ✓ **No Costs for Training**
- ✓ **Product distribution available from multiple locations**

Authorized ESDs are not subject to any minimum equipment purchase, nor required demo equipment, no monthly or annual dues, are not subject to Draconian quotas, just attendance to our no-charge Certified Factory Training school.

As an ESD, you will be able to follow your clients wherever they go without concern of arbitrary territory boundaries, however do be in the position to service them or arrange to do so with a more local ESD.

Further, Hochiki America has a Suppression Division, offering the latest in solid-state Aerosol Extinguishing Systems (FirePro Xtinguish) under the NFPA 2010 code. Hochiki is also the OEM for many other suppression firms, providing controls and sensors, of which you can also use for service support.

The ESD Product Line

Your new product line is robust, not only includes our FireNET™ Networkable Fire Alarm Control Panels, but a full line of input and output devices. Sensors, mod-ules, Aux power supplies, voice panels; all under the Hochiki name. Also, in addition to a full complement of notification appliances, Hochiki supports four of the most installed protocols. This is especially help-fu when retrofitting a system into a building with a previous brand. This gives you the ability to install a complete any fire alarm system from a few points to a multi-building campus network with up to 65,000 points, all at competitive pricing.

Why Become A Dealer

Only Hochiki is in a position to provide you with the technology of American built smoke detectors utilizing the latest manufacturing techniques and highest QA standards at an ISO-9001 recognized facility. In fact, Hochiki is the very same firm that has made detectors for many of the nation's foremost Fire Alarm providers since the 1970s.

Based on proven technologies, the FireNET™ series networkable fire alarm systems are ideally suited for medium to large scale projects, having been successfully installed in various sites, including retail, power plants, schools, cultural institutions, military bases and multi-family units.

As an authorized Engineered Systems Dealer (ESD) you will become capable of offering an expandable and networked fire alarm system, in both new and retrofit construction, from 1 to 65,000 points of protection.

The analog FireNET™ product line is exclusively marketed and sold through its' Authorized ESD Network and can not be acquired from online marketers nor is available to all via 3rd party wholesale distribution. This means pro-tection for you, your investment, your projects, and your client base. Your specified projects remain yours to control and bid.

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U.S. MANUFACTURING FACILITY

Hochiki-America is the original developer of the 2-wire true Digital Intelligent Analog Addressable SLC that is used by most major fire alarm equipment manufacturers today. In fact, Hochiki was the largest OEM provider of smoke detectors throughout the 70s, 80's and 90's

ONLY Hochiki-America manufactures detectors and modules here in the United States. All other brands' products are actually from China, Mexico, Taiwan, Philippines, or Europe. That's right, a company with a Japanese name is the only truly American brand!

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INTELLIGENT ADDRESSABLE

Hochiki's Signature addressable product line incorporates a variety of high performance sensors, modules and ancillary devices to increase the ease of installation and routine maintenance. Digital Communication Protocol (DCP) applies Hochiki's high integrity communications to link all products

CONVENTIONAL

Hochiki's extensive industry leading conventional list of products provides solutions for most conventional fire detection applications to its vers tility and wide voltage range.

COMPLETE SYSTEM

Our complete system incorporates a full line of flexible fire detection systems which can be configured for any environment.

ERCES – BDA

ERCES is growing 10X the rate (35% - 40%) of Fire Detection It is simple to Add ERCES/BDA to your Product Offering. Companies offering both fire and ERCES are increasingly preferred by GC's and EC's. Additionally, RMR and system recertification can generate 10x more margin after installation.

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