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April 21, 2011

Dear valued Hochiki customer,

Since its official launch in 2010, Hochiki America's ALK-V Photoelectric detector has become a customer favorite and one of the best in the fire alarm industry. With the increased demand for the ALK-V detector, we bid farewell to its predecessor, the ALG-V, which will be discontinued at the end of April 2011.

For those who are unfamiliar with the ALK-V, it is the latest upgrade to the ALG-V but with a new, sleek look and additional new features. The ALK-V is fully interchangeable with the ALG-V and has all the same great features. A couple of new features are the ALK-V has a programmable non-polling LED, and the ALK-V has now been designed with a fine mesh insect screen to minimize the chance of false alarms. Please refer to the data sheet for exact specifications.

In order to help answer some frequently asked questions, we've put together a few Q&A's. Any additional technical questions can be referred to our Technical Support department at technicalsupport@hochiki.com.

Q) Is it compatible with FireNET 8th Edition panel?

A) Yes, the ALK-V is backwards compatible with the ALG-V and it will show up as an ALG-V detector on the panel without flashing the panel firmware.

Q) Is it compatible with the FireNET 9th Edition 3.80 Firmware?

A) Yes, the ALK-V is backwards compatible with the ALG-V and it will show up as an ALG-V detector on the panel without flashing the panel firmware. Note: The sensitivity range will be the same as the ALG-V.

Q) How can the FireNET 9th edition panel recognize the ALK-V detector to fully utilize the features of the ALK-V?

A) By flashing the FireNET 9th edition panel with a firmware version 3.901 or higher. This will allow access to the full features of the ALK-V

It is highly recommended by Hochiki America Corporation to download the latest Firmware and Loop Explorer software from our ESD website. To request a login to our ESD website please e-mail sales@hochiki.com. Orders for the ALK-V can be placed through Customer Service at (714) 522-2246 or orders@hochiki.com.

Thank you for your support of Hochiki America products!

Sincerely,

A handwritten signature in blue ink, appearing to read 'H. HARAKE', with a long, sweeping underline that extends to the right.

Hisham Harake
President / CEO
Hochiki America Corporation